

## Two new Alunite franchises in the Western Cape

Alunite Brackenfell and Kensington opened their doors simultaneously in July 2016 bringing the total to 14 Alunite stores throughout South Africa.

The new owners of Alunite in Windhoek, Namibia have found suitable premises and hopefully will open their store, the 1<sup>st</sup> in a neighbouring country, before November this year.

### Alunite Brackenfell:

Michael van Niekerk, owner of the very successful business Precision Gates, opened his Alunite in a factory next door and believes that the two businesses will compliment each other.

Being from an engineering background, he made his own preferred changes to the cutting line and also manufactured all his fixtures and fittings.

He employed Ferdie Pieterse, formally from Alunite Montague Gardens, as manager of this new Alunite store. Ferdie has years of experience in the aluminium and building game and no project is to big or challenging for him.

Michael is backed by his family who handles the administrative and marketing tasks for both businesses so that he can concentrate exclusively on production and providing the customer with quality product and service they deserve.

### Alunite Kensington:

Terrance Newman, formally employed at Old Mutual, also opened his doors in July. He is assisted by his 2 daughters, Chandré and Terri, who handles the reception, quoting, invoicing and other administrative tasks.

The neatness of his store, offices and vehicle depicts a man who is not satisfied with the mediocre and one can be assured that the products that he will manufacture and the service he will provide will be of the highest standard.

There is no doubt that this family orientated business will be successful and that they will compliment each other to operate, run and manage a successful and professional business.

We wish you both the best with your new venture and hope that exciting times lay ahead.



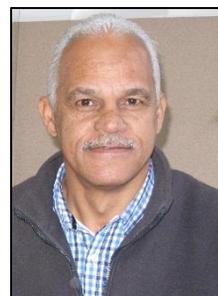
*Superb advertising on Brackenfell's vehicle*



*Brackenfell's unique aluminium extrusion cutting line*



*Brackenfell's glass cutting, crimping & assembly area*



*Terrance Newman  
owner of  
Alunite Kensington*



*Alunite Kensington's  
delivery vehicle*



*Kensington's organised tool board*



*Kensington's aluminium extrusion cutting line*